

FOOD INDUSTRY MERGER & ACQUISITION ACTIVITY BY CATEGORY - FIRST HALF 2010

(Source: Exclusive Food Institute Analysis)

1ST HALF OF YEAR

CATEGORY OF PURCHASING ENTITY	Jan.-June 2010 Announced ¹	Jan.-June 2010 Closed	Jan.-June 2009 Announced ¹	Jan.-June 2009 Closed	Jan.-June 2008 Announced ¹	Jan.-June 2008 Closed	Jan.-June 2007 Announced ¹	Jan.-June 2007 Closed
Agricultural Cooperatives	0	0	0	0	3	0	0	0
Brokers	0	2	0	0	0	1	0	4
Consultants & Other Service Providers	1	3	1	3	2	3	4	3
Diversified Firms with Food Industry Interests	1	5	1	0	5	5	0	0
Food Processors:	9	25	11	19	33	39	20	46
Bakers	0	2	2	1	1	1	0	2
Brewers, Distillers, Wineries	1	1	1	4	7	10	3	4
Confectioners	0	0	0	1	1	0	1	2
Dairy	0	1	2	1	3	1	2	6
Fruit & Vegetable	0	5	1	0	1	3	3	2
Meat	1	1	0	2	4	2	2	1
Multi-Product	4	8	3	4	11	9	7	13
Poultry	0	1	2	2	0	0	0	2
Seafood	0	0	0	0	3	1	0	1
Snack Food	0	5	0	0	0	1	0	5
Other Processors	3	1	0	4	2	11	2	8
Investment Firms & Banks	13	11	5	15	9	30	12	37
Packaging & Equipment Suppliers	3	7	0	3	2	3	1	4
Raw Product & Ingredient Suppliers	2	5	4	7	0	1	2	8
Restaurants & Foodservice	5	11	4	11	11	20	14	27
Institutional/Vending Foodservice	1	2	0	1	0	0	0	2
Restaurants	4	9	3	10	11	20	14	25
Retailers:	14	9	7	6	18	22	23	42
Convenience Stores	4	5	3	4	7	18	7	24
Supermarkets	7	3	3	2	6	3	16	11
Other Retailers	3	1	1	0	5	1	0	7
Soft Drink/Water/Juice - Bottlers & Manufacturers	1	8	5	6	1	3	3	6
Wholesalers & Distributors:	2	10	4	3	4	6	3	5
Foodservice Distributors	1	8	3	2	3	5	2	3
Grocery Wholesalers	1	2	1	1	1	1	1	2
Unclassified	1	4	2	0	6	11	7	19
TOTAL	52	100	44	73	94	144	89	201

¹ This data illustrates the number of deals that began, but were not yet closed by the end of the period.